




What should I know about being an Herbalife Nutrition Independent Associate?

<p>How can I participate?</p>	<p>As an Herbalife Nutrition Independent Associate, you may:</p> <ul style="list-style-type: none"> • Buy Herbalife Nutrition products at a discount for your household use. • Participate in the business opportunity by selling Herbalife Nutrition products to make a retail profit. • Participate in the business opportunity by recruiting others who want to consume or sell Herbalife Nutrition products. <p>If your only purpose in joining Herbalife Nutrition is to receive a discount on the products, you have the option to join as a Preferred Customer. <u>Most</u> people join Herbalife Nutrition as Preferred Customer at a cost of UAH 184.00 and do not participate in the business. A Preferred Customer may convert to Independent Associates and build a business at any time by buying a (Conversion Pack) for UAH 513.00.</p>							
<p>What should I know about the business opportunity?</p>	<ul style="list-style-type: none"> • There are no required purchases other than the initial Associateship kit also known as the Herbalife Nutrition Independent Associates Pack (UAH 696.50). • Independent Associates enjoy setting their own schedule and choosing how and when to work. • Most people start their Herbalife Nutrition business by working part-time and selling to people they know or people they meet as a way to make a little extra money. • There are no guarantees that you will earn money. Like all business people, some Independent Associates will succeed, while some will not. • Building a successful Herbalife Nutrition business takes skill, hard work, and time. 							
<p>How can I earn money?</p>	<p>You can earn money by selling Herbalife Nutrition products that you buy at a discount. Your initial discount is approximately 25%. The more you sell, the higher your discount, up to a maximum of 50%. For example, the initial discount on Formula 1, Herbalife Nutrition's best-selling product is shown on the right:</p> <table border="1" data-bbox="889 863 1568 1062"> <tr> <td rowspan="3"></td> <td>Suggested Retail Price</td> <td>UAH 642.67</td> </tr> <tr> <td>Member Price <i>(with initial discount before shipping and taxes)</i></td> <td>UAH 497.68</td> </tr> <tr> <td>Potential profit</td> <td>UAH 144.99</td> </tr> </table> <p>If you buy at this initial discount and sell 10 canisters at the Suggested Retail Price, passing along shipping and taxes, you would make UAH 1,449.90 before expenses.</p> <ul style="list-style-type: none"> • You can also earn money from the sales of people you sponsor. • You cannot earn money by only recruiting or only sponsoring someone. 		Suggested Retail Price	UAH 642.67	Member Price <i>(with initial discount before shipping and taxes)</i>	UAH 497.68	Potential profit	UAH 144.99
	Suggested Retail Price		UAH 642.67					
	Member Price <i>(with initial discount before shipping and taxes)</i>		UAH 497.68					
	Potential profit	UAH 144.99						
<p>In addition to retail earnings, how much could I earn from sales by Independent Associates I sponsor?</p>	<p>In 2020, there were 20,484 Independent Associates who had been Independent Associates for at least 1 (one) full year. In addition to any retail profit, 21% or 4,346 of them earned commissions or bonuses from the sales of Independent Associates that they sponsored. Here is what they earned, before expenses:</p> <table border="1" data-bbox="570 1415 1403 1648"> <tr> <td>Independent Associates 1 Year + (4,346)</td> </tr> <tr> <td>50% (about 2,173) earned more than UAH 5,254</td> </tr> <tr> <td>Top 10% (about 435) earned more than UAH 76,925</td> </tr> <tr> <td>Top 1% (about 43) earned more than UAH 971,272</td> </tr> </table> <p>In 2020, the tenure of the top 1% Independent Associates ranged from 7 to 28 years.</p>	Independent Associates 1 Year + (4,346)	50% (about 2,173) earned more than UAH 5,254	Top 10% (about 435) earned more than UAH 76,925	Top 1% (about 43) earned more than UAH 971,272			
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<p>What if it doesn't work for me?</p>	<ul style="list-style-type: none"> • You can cancel your Associateship at any time. If you are within the first 90 days, you can cancel and • receive a full refund of your Herbalife Nutrition Independent Associate Pack. • If you cancel your Associateship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping. <p>Please contact 0 800 3000 35 for more information.</p>							

UKRAINE STATEMENT OF AVERAGE GROSS COMPENSATION 2020

