


What should I know about being an Herbalife Nutrition Distributor?

<p>What is an Herbalife Nutrition Distributorship?</p> <p>Typical Participant:</p>	<p>As an Herbalife Nutrition Distributor, you may:</p> <ul style="list-style-type: none"> • Buy Herbalife Nutrition products at a discount for your household use. • Participate in the business opportunity by selling Herbalife Nutrition products to make a retail profit. • Participate in the business opportunity by recruiting others who want to consume or sell Herbalife Nutrition products. <p>If your only purpose in joining Herbalife Nutrition is to receive a discount on the products, you should discuss with your sponsor whether the Preferred Customer program is right for you. A Preferred Customer cannot sell products, recruit others or earn multi-level compensation, but does receive a discount on the products. A Preferred Customer may convert to Distributor and build a business at any time by following the conversion process and purchasing a Conversion Pack.</p>								
<p>What should I know about the business opportunity?</p>	<ul style="list-style-type: none"> • There are no required purchases other than the initial Distributorship kit also known as the International Business pack (IBP) (\$125.50). • Distributors enjoy setting their own schedule and choosing how and when to work. • Most people start their Herbalife Nutrition business by working part-time and selling to people they know or people they meet as a way to make a little extra money. • There are no guarantees that you will earn money. Like all business people, some Distributors will succeed, while some will not. • Building a successful Herbalife Nutrition business takes skill, hard work, and time. 								
<p>How can I earn Money?</p>	<p>You can earn money by selling Herbalife Nutrition products that you buy at a discount. Your initial discount is approximately 25%. The more you sell, the higher your discount, up to a maximum of approximately 50%. For example, the initial discount on Formula 1, Herbalife Nutrition's best-selling product is shown on the right:</p> <div data-bbox="1117 919 1578 1121" style="border: 1px solid black; border-radius: 10px; padding: 10px;">  <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Suggested Retail price</td> <td style="text-align: right; padding: 2px;">\$60.40</td> </tr> <tr> <td style="padding: 2px;">Distributor price</td> <td style="text-align: right; padding: 2px;">\$46.02</td> </tr> <tr> <td colspan="2" style="padding: 2px;"><i>(with initial discount before Shipping and taxes)</i></td> </tr> <tr> <td style="padding: 2px;">Potential profit</td> <td style="text-align: right; padding: 2px;">\$14.38</td> </tr> </table> </div> <ul style="list-style-type: none"> • If you buy at this initial discount and sell 10 canisters at the Suggested Retail Price, passing along shipping and taxes, you would make \$143.80 before expenses. • You can also earn money from the sales of people you sponsor. • You cannot earn money by only recruiting or only sponsoring someone. 	Suggested Retail price	\$60.40	Distributor price	\$46.02	<i>(with initial discount before Shipping and taxes)</i>		Potential profit	\$14.38
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<p>In addition to retail earnings, how much could I earn from sales by Distributors I sponsor?</p>	<p>In addition to any retail profit, of those Distributors with at least 1 (one) complete year of tenure (17% or 3,750) who received earnings from Herbalife Nutrition on sales by Distributors they sponsored, before expenses:</p> <table border="1" style="width: 100%; text-align: center; border-collapse: collapse;"> <tr> <td>Distributors 1 Year + (3,750)</td> </tr> <tr> <td>50% (about 1,875) earned more than \$444</td> </tr> <tr> <td>Top 10% (about 375) earned more than \$5,662</td> </tr> <tr> <td>Top 1% (about 38) earned more than \$118,762</td> </tr> </table> <p>In 2021, the tenure of the top 1% Distributors ranged from 3 to 39 years.</p>	Distributors 1 Year + (3,750)	50% (about 1,875) earned more than \$444	Top 10% (about 375) earned more than \$5,662	Top 1% (about 38) earned more than \$118,762				
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<p>What if it doesn't work for me?</p>	<ul style="list-style-type: none"> • You can cancel your Distributorship at any time. If you are in your first year, you can cancel and receive a full refund of your International Business Pack. • If you cancel your Distributorship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping. Please contact 866-622-1222 for more information. 								